





Press release

MIBAV Service awarded the prize "Top Consultant" at the 2017 Mittelstand Summit http://www.mibav-service.de/en/content/about-us/top-consultant/

In the picture below, our founders Mr. Jürgen Rölke and Dr. Guglielmo Callipari receive the prize from Mr. Christian Wulff, former President of Germany and mentor of the Prize.



The so-called "Mittelstand" – an engine room of about 3.6 million small and medium-sized businesses – employs the majority of the Germany's workforce, enjoying robust growth and loyal staff. Indeed, there is a well-trodden path to success for mid-sized companies to follow in the German economy. This situation has been admired by the rest of the world but as of today, no one has been able to replicate it in their own countries.

The German world of economics has been fostering the Mittelstand ensuring that that path stays stable and forward-thinking companies be incentivized.

Among other initiatives and with the patronage of politicians and high-profile large German Corporates, like IBM and UPS, the "Mittelstand Summit" has been a gathering of the most innovative German SMEs for several years. This year, about 1,000 guests were present at the Summit, on the 26th of June, in Essen.

Among them, the most successful think tanks, the best employers of the Mittelstand (Top 100s, www.top100.de) and the Top Consultants for the Mittelstand (Top Consultants, www.topconsultant.de) were awarded prizes.

MIBAV Service GmbH is honored and proud of having been named Top Consultant for the years 2017 and 2018.









Christian Wulff former President of Germany Mentor of Top Consultant



Prof. Dr. Dietmar Fink Hochschule Bonn-Rhein-Sieg Scientific Advisor



Ranga Yogeshwar Science Journalist, TV-moderator Mentor of Top 100

Among the consultants being awarded the prize at this year's Summit, MIBAV was the only one focusing on management consultancy around Global Benefits and Compensation.

MIBAV consults companies employing between 2,000 and 120,000 employees and its innovative advice to Corporates was recognized by the Jury as adding significant value to its clients *bottom-line* not only in terms of savings but also in terms of processes, governance and risk management.

Germany's hidden champions in the Mittelstand have been recently enjoying a measure of international celebrity. Officials and businesspeople from the world over are making pilgrimages to Germany to learn from the Mittelstand, much as they flocked to Japan in the 1970s to study Toyota. Mario Ohoven, president of the BVMW, a trade body for the Mittelstand, says that wherever he goes these days, he is pressed to explain the secrets of his members' success *.

Such increasing internationalization makes Global Management of Benefits and Compensation a necessity. We expect therefore that the consultancy offered by MIBAV will become more and more popular among Corporates of all sizes, looking for stability of spend in worldwide benefits plans.

Notable statements from the organizers:

Ranga Yogeshwar (mentor) this evening the right companies stood on the red carpet

Christian Wulff (mentor)

The German economy benefits greatly from its drive for perfection in

optimizing, in offering attractive prices and in remaining very competitive. These efforts are greatly supported by the work done by out Top Consultants. Here I like to recite Berthold Brecht, from "The

Threepenny Opera":

"There are some who are in darkness

And the others are in light

And you see the ones in brightness Those in darkness drop from sight."

The consultants, who will be awarded the prizes, today should be put

more into the light.

Ranga Yogeshwar (mentor) innovation is an attitude

^{*} Source "The Economist "